Промотиране и маркетинг на научните списания в социалните мрежи и международното научно пространство

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Директор маркетинг









Маркетингова "ФУНИЯ" на АКТИВНОТО промотиране

Осведоменост

Разглеждане

Преобразуване

Лоялност

Промотиране

Достигане на учените от определена област глобално – Вашите бъдещи автори, рецензенти и редактори.

Убедите ги, че сте различни! Покажете им как Вашите услуги са им полезни за достигането на професионалните им цели.

Покажете им Вашите допълнителни предимства. Убедите учените, че Вашето списание е едно добро място за публикуване.

Направете процеса прост и достъпен, предоставяйте отлични услуги и допълнителни предимства.

Убедете Вашите най-лоялни партньори да станат промотъри на списанието, създавайте им възможности и материали за участие в процеса.

Ръководство за промотиране на списанието



Marketing and promotion guidelines for academic journals

Table of Contents

Getting Started

- Website (re-)design
- 2. Search Engine Optimisation (SEO)
- 3. Press announcement upon launch
- 4. Social media promotion
- Inform journal editors
- 6. Going international

Levels of Promotion

- 1. Publisher level
- 2. Journal level
- 3. Article level
- 4. Sub-article level

Items for Promotion

Promotional Tools and Platforms

- 1. Press announcement
- 2. Blog posts
- 3. Social media posts
 - A. How to manage your journal's Twitter account?
- 4. Conferences / symposia / other events attendance

Appendix

- 1. Sample emails
- Promotional materials

Нива на промотиране и маркетинг на научните списания

- >> На ниво издателство (корпоративно промотиране)
- На ниво списание
- На ниво отделна статия
- На ниво отделни елементи от статия
 - Метаданни
 - Изображения, мултимедия
 - Факти
- Работа в социалните мрежи
- >> Индикатори за резултатите

Два основни начина на промотиране и комуникация

Пасивен

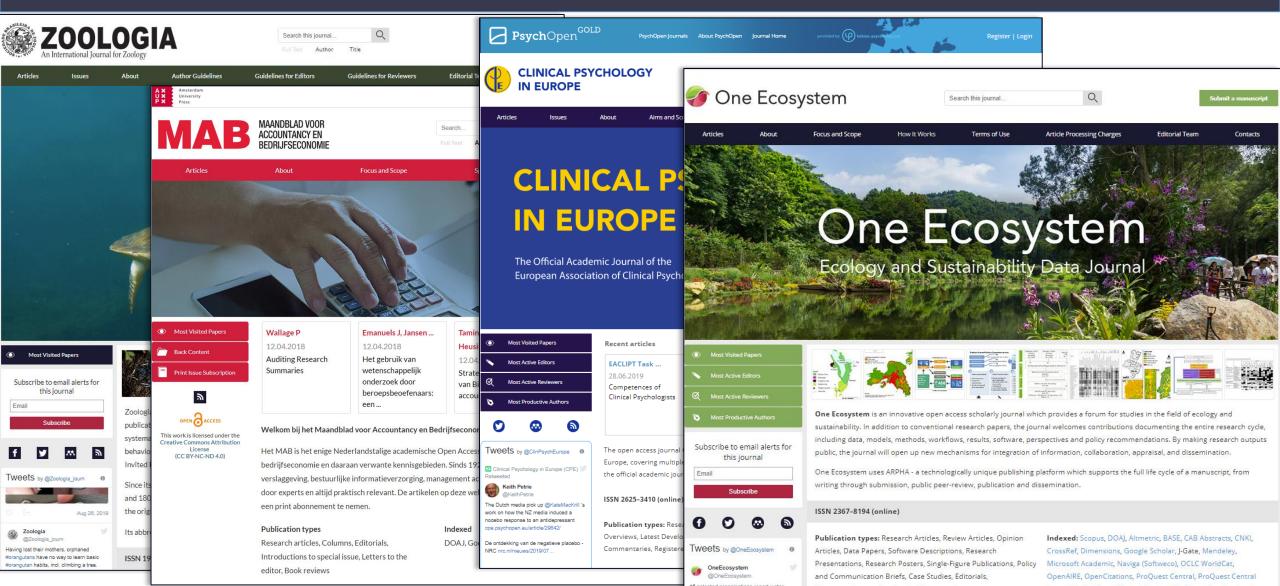
- Разпространение на метаданни и съдържание
- Индексиране и архивиране
- Международен състав на авторите и редакторите
- Престижен изглед, дизайн, качество

>> Активен

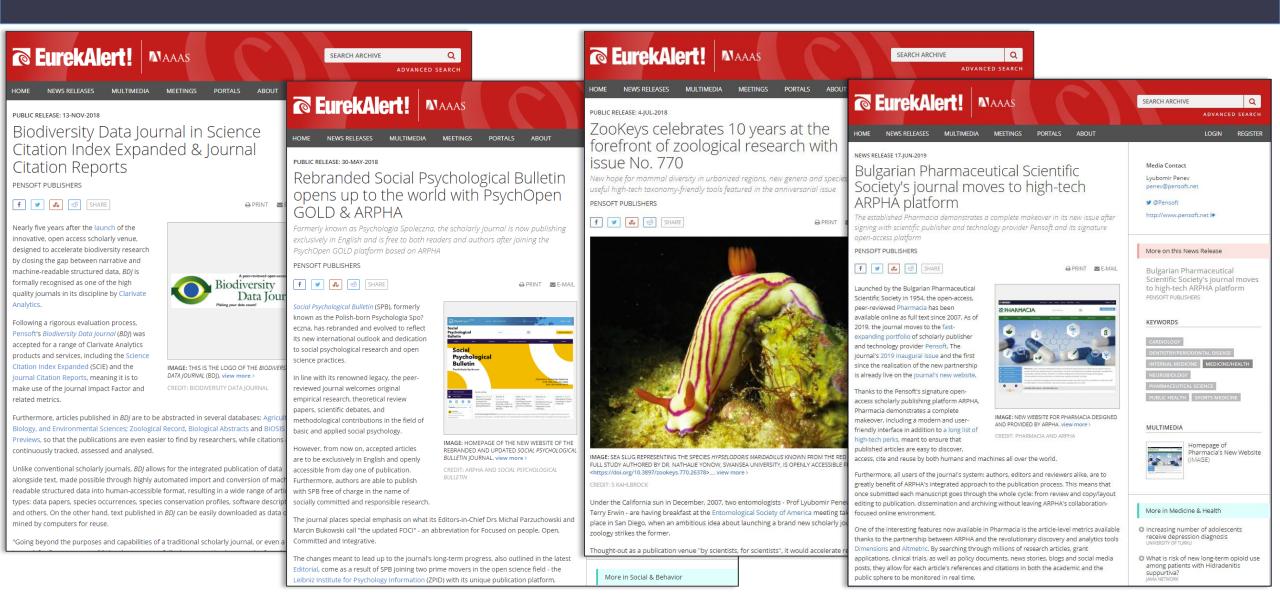
- Маркетингови и ПР кампании
- Социални мрежи
- Реклама и рекламни материали
- Изграждане на съобщетсво около списанието

Промотиране на ниво списание

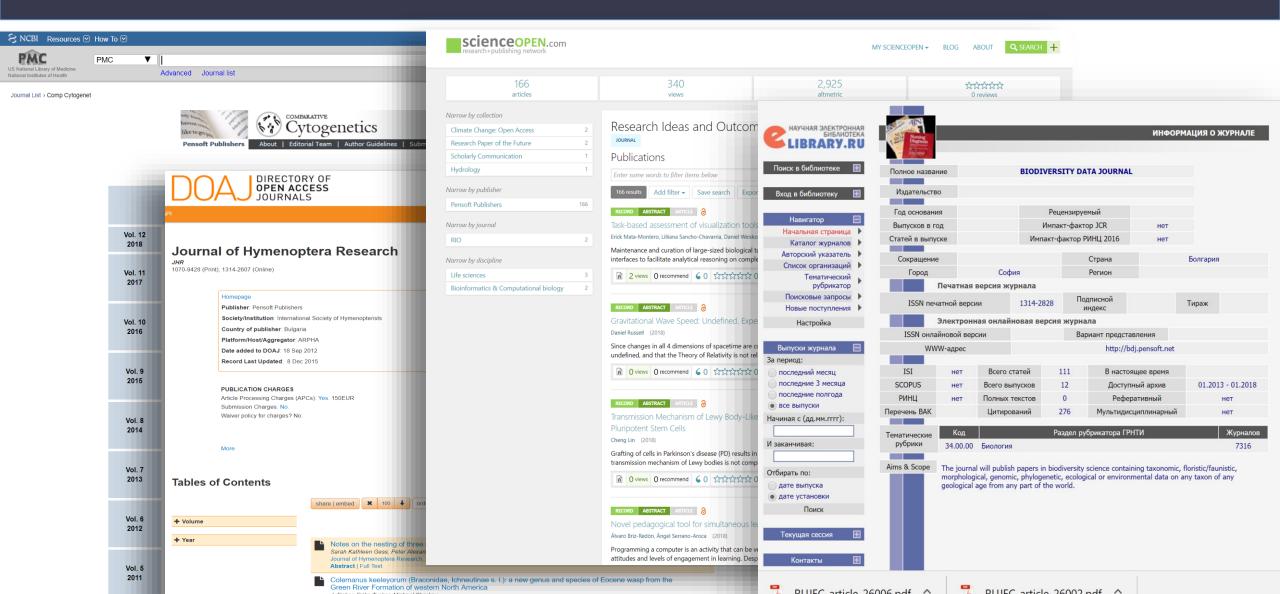
Приоритет №1: Съвременен, интуитивен и привлекателен за потребителите уебсайт



PR кампании във връзка с важни събития в живота на списанието



Профили на списанието в международни платформи и бази данни



Развитие на бранда на списанието: брошури, листовки, баннери, стикери, тениски и др.











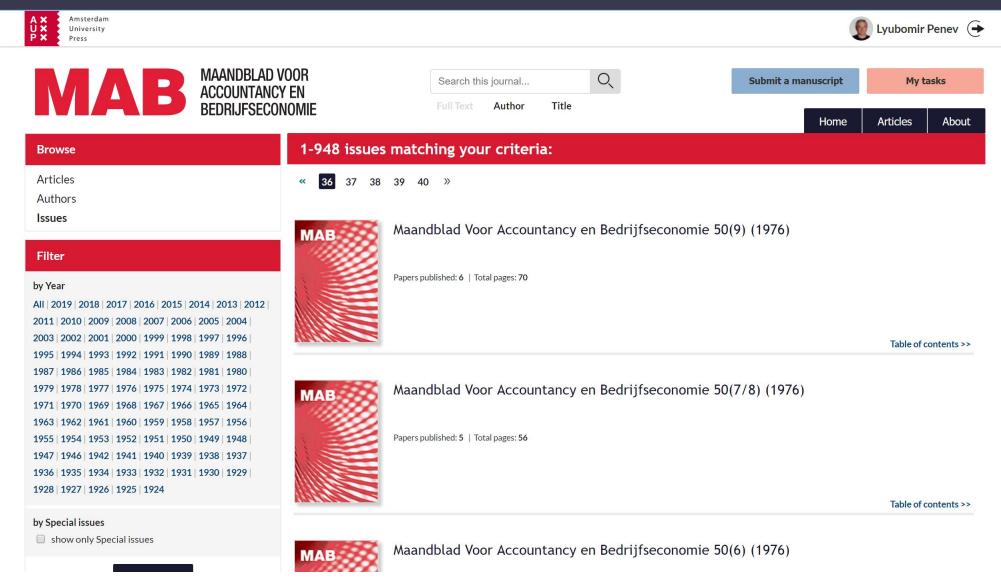
Участие в конференции, щандове, спонсорство



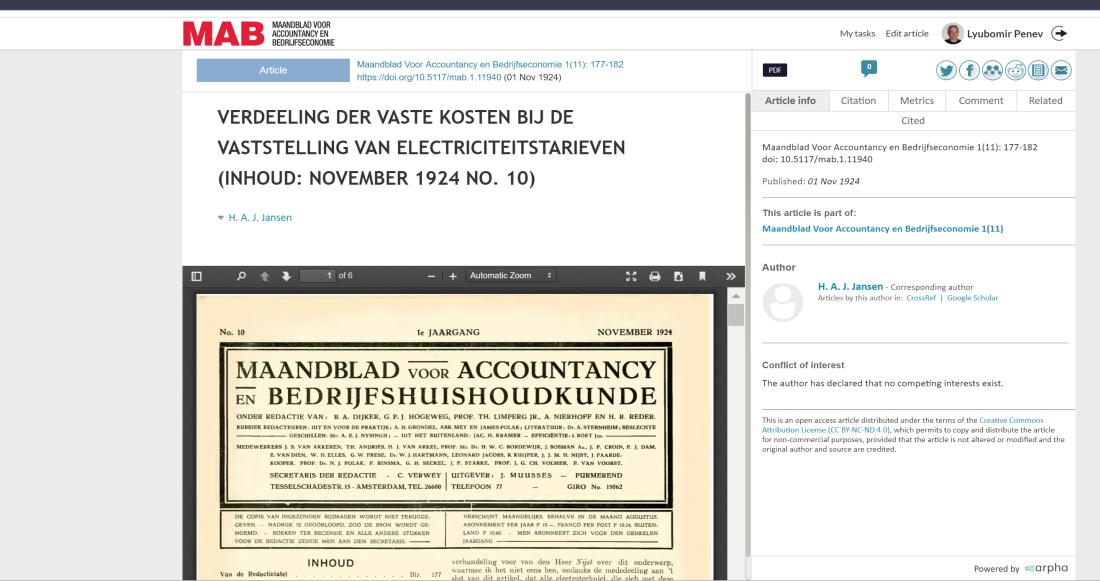
Създаване и активна работа в профилите на списанието в социалните мрежи



Дигитализация и излагане на цялото публикувано съдържание от списанието

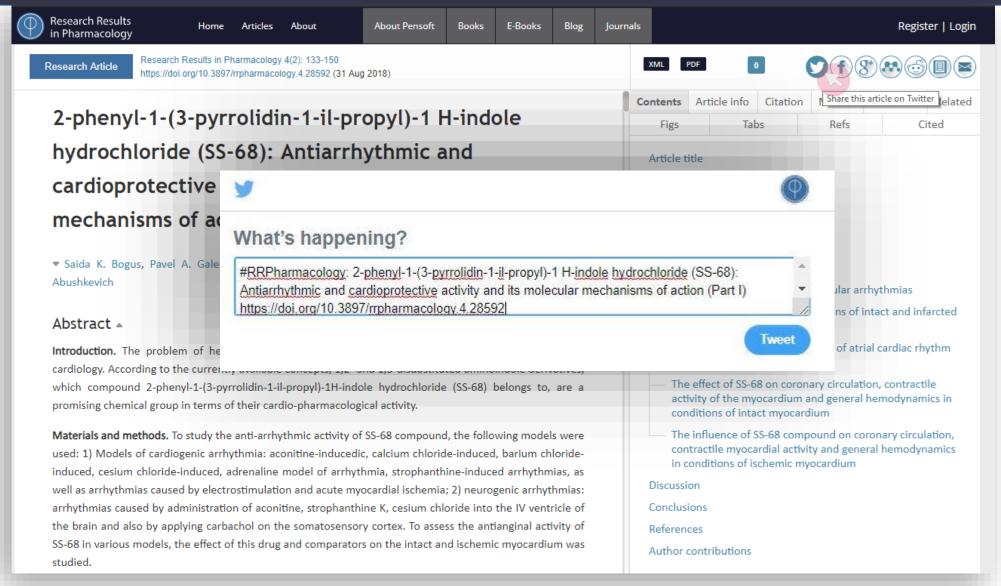


Дигитализация и излагане на цялото публикувано съдържание от списанието



Промотиране на статия

Абсолютният минимум: Функция за споделяне на статии



Благодарствени писма до авторите, рецензентите и редакторите в деня на публикуване

Dear Mrs Iliyana Kuzmova:

We are pleased to inform you that your paper #24777 "Dispatch from the field II: the mystery of the red and blue Opadometa male (Araneae, Tetragnathidae, Opadometa sarawakensis)" was published in Biodiversity Data Journal, doi: 10.3897/BDJ.6.e24777.

We recommend announcing the paper to your personal contacts or groups of interest (e.g., through email newsletters, Twitter, Facebook, Mendeley or other networks) and by linking it to relevant websites to expedite distribution and dissemination of your publication.

Pensoft's journals put special efforts into disseminating the published information to a wide range of readers, including news aggregators, blogs, social networks and the mass media. Press releases can have a major effect on increasing the popularity of research findings. You are thus invited to prepare a short press release on your accepted paper and to send it to pressoft.net for editorial review. More about how to write a press release at: https://bdj.pensoft.net//about#Writingapressrelease.

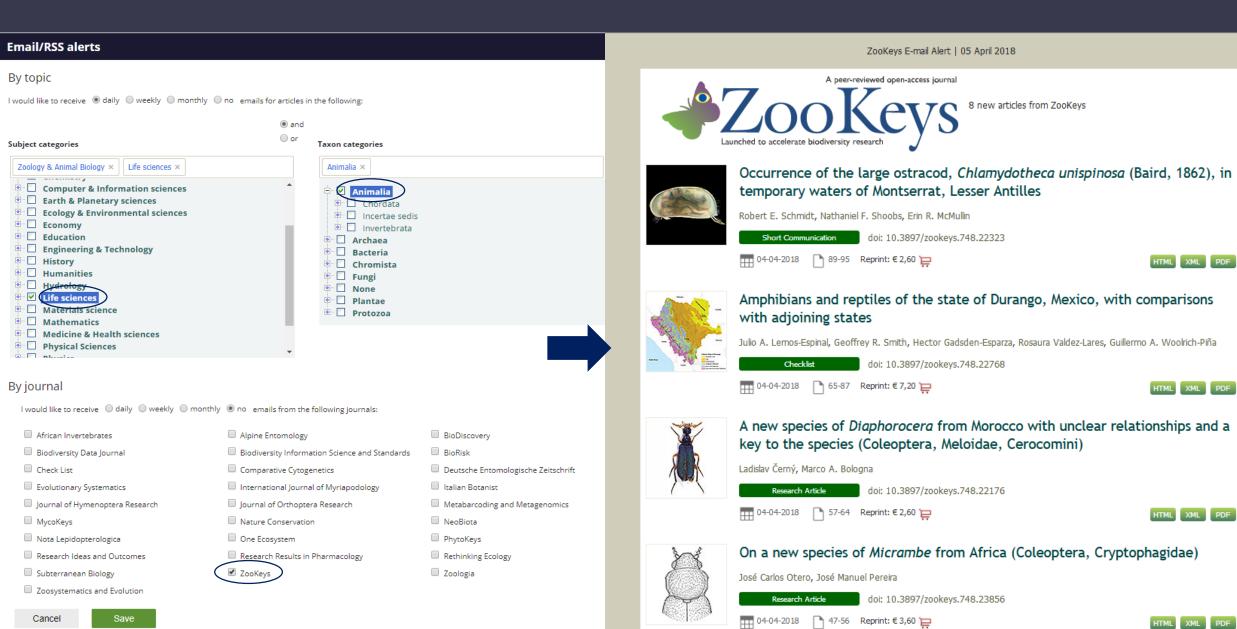
Once again, thank you very much for considering Biodiversity Data Journal as a publication venue for your work!

<u>Biodiversity Data Journal</u> Editorial Office <u>bdj@pensoft.net</u>

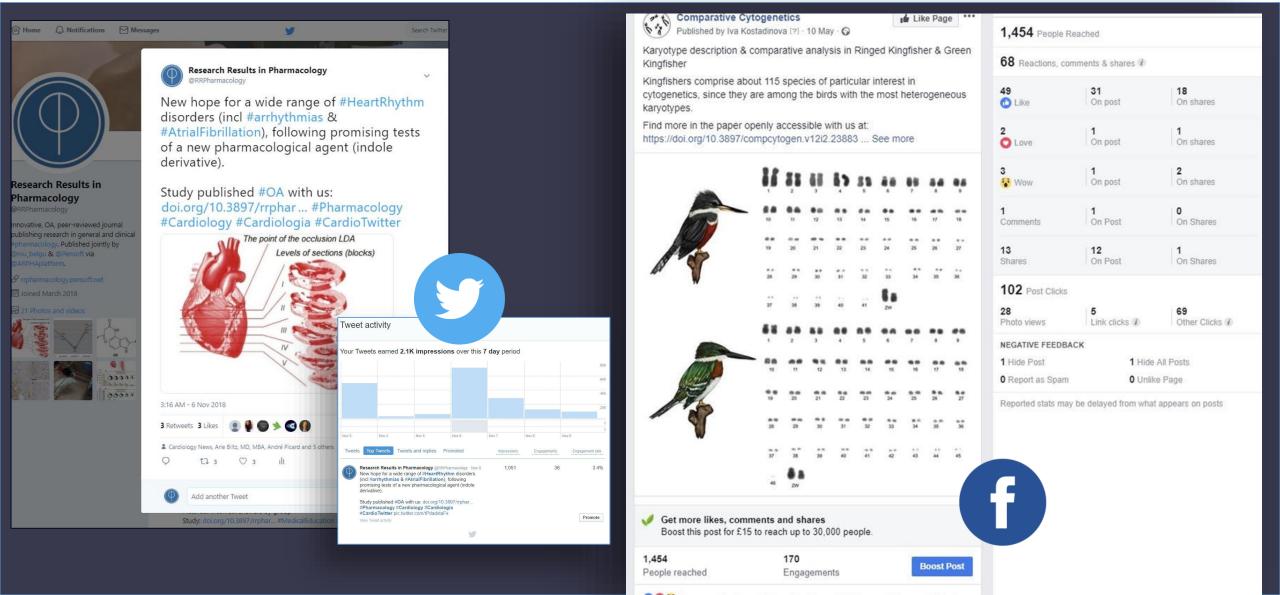
<u>http://www.pensoft.net/journals</u> - Launched to accelerate biodiversity research!

Powered by ARPHA Journal Publishing System

Автоматични уведомления (email alert)



Уведомления и промотиране чрез социалните мрежи



Споделяне и промоция чрез мултимедийно съдържание





Целенасочени ПР кампании



Прес съобщения в Eurekalert!





IMAGE: CAMERA TRAP IMAGE OF MALE MARKHOR CAPRA FALCONERI AT THE KOYTENDAG STATE RESERVE, view more >

CREDIT: KOYTENDAG STATE NATURE RESERVE

Situated in the extreme south-east of Turkmenistan: on the border with Uzbekistan to the border with Afghanistan, Koytendag presents one of the most distinct landsca Central Asia. Reaching elevations of up to 3,137 m, this is also the highest mountain Turkmenistan.

Koytendag State Nature Reserve and its three Wildlife Sanctuaries: Hojapil, Garlyk and Hojaburjybelent, were established between 1986 and 1990 to protect and preserve the mountain ecosystem of the Koytendag region and maintain the ecological balance be the environment and increasing economic activities.



A genetic mutation that slowed down the development of the prefrontal cortex (PFC) in two or more children may have triggered a cascade of events leading to acquisition of recursive language and modern imagination 70,000 years ago.

PENSOFT PUBLISHERS

f 😼 🕠 🍜 SHARE

This new hypothesis, called Romulus and Remus and coined by Dr. Vyshedskiy, a neuroscientist from Boston University, might be able to solve the long-standing mystery of language evolution. It is published in the open-science journal Research Ideas and Outcomes (RIO).

Numerous archeological and genetic evidence have already convinced most paleoanthropologists that the speech apparatus has reached essentially modern



A PRINT E-MAIL

IMAGE: THE LION-MAN SCULPTURE FROM GERMANY (DATED TO 37,000 YEARS AGO) MUST HAVE BEEN FIRST IMAGINED BY THE ARTIST BY MENTALLY SYNTHESIZING PARTS OF THE MAN AND BEAST TOGETHER AND THEN... view more >

CREDIT: JDUCKECK [PUBLIC DOMAIN, https://commons.wikimedia.org/wiki/

PUBLIC RELEASE: 1-APR-2019

Tiger geckos in Vietnam could be the next species sold into extinction, shows a new survey

emic reptiles are already proposed to be listed by the Convention on onal Trade in Endangered Species of Wild Fauna and Flora

PUBLISHERS

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⊖ PRINT ■ E



F BA TIGER GECKO (GONIUROSAURUS CATBAENSIS) IN ITS NATURAL HABITAT. view more > DNA VAN SCHINGEN

per information about the conservation status of tiger gecko species is largely these Asian lizards are already particularly vulnerable to extinction, as most of the emely restricted distribution. Furthermore, they have been facing severe decline ast two decades, mostly due to overcollection for the international exotic pet such is the case of the Cat Ba Tiger Gecko, whose tiny populations can only be for Island and a few Islands in the Ha Long Bay (Vietnam).

udy, a Vietnamese-German research team, led by PhD candidate Hai Ngoc Ngo



NEWS RELEASE 2-MAY-2019

Dwarfs under dinosaur legs: 99-millionyear-old millipede discovered in Burmese amber

A 3D reconstruction of the fossil allowed for the description of an entirely new suborder

PENSOFT PUBLISHERS



VIDEO: 3D RECONSTRUCTION OF THE NEWLY DESCRIBED SPECIES (BURMANOPETALUM INEXPECTATUM), view

CDEDITA LEIE MODIT

ПР кампания за отделна статия



Q SEARCH ARCHIVE ADVANCED SEARCH

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PUBLIC RELEASE: 4-FEB-2016

New tarantula named after Johnny Cash among 14 spider species found in the United States

PENSOFT PUBLISHERS









⊕ SHARE

A new species of tarantula named after the famous singer-songwriter Johnny Cash is one of fourteen new spiders discovered in the southwestern United States. While these charismatic spiders have captured the attention of people around the world, and have been made famous by Hollywood, little was actually known about them. The new descriptions nearly double the number of species known from the region. Biologists at Auburn University and Millsaps College have described these hairy, large-bodied spiders

in the open-access journal ZooKeys.



⇒ PRINT ■ E-MAIL

Media Contact

Chris A. Hamilton chris@8legs2fangs.com

http://www.pe

New tarantula named after Johnny Cash among 14 spider species found in US

More on this N

New tarantu Johnny Cash species four States

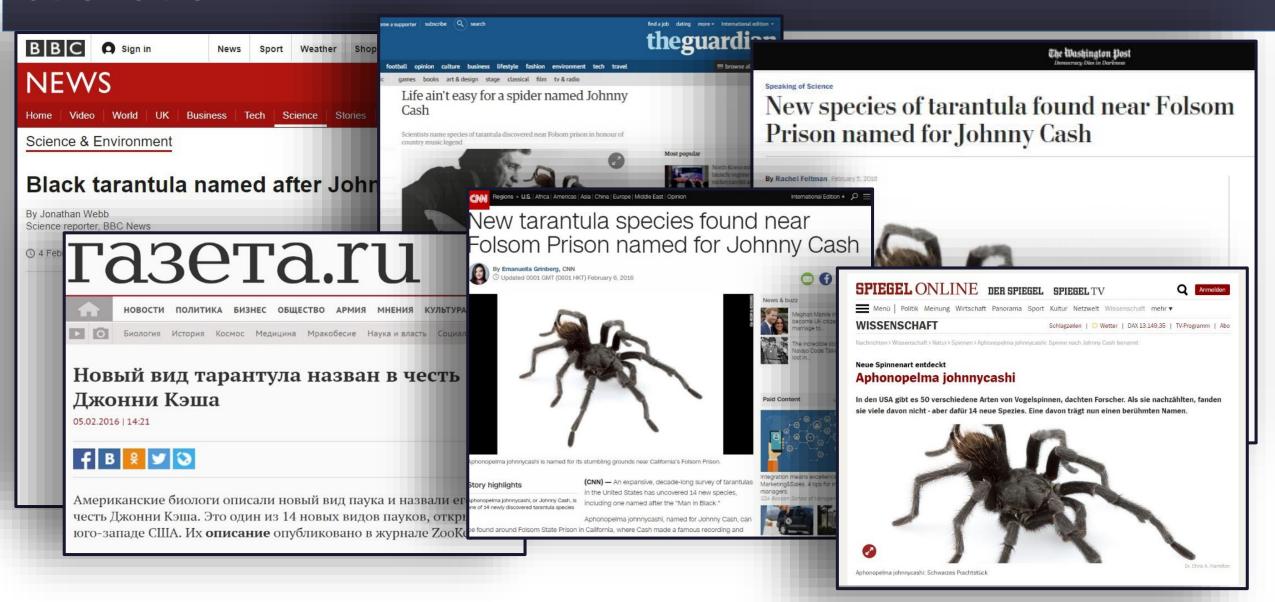
IOURNAL ZooKeys

KEYWORDS

PENSOFT PUBLISH

bit.ly/1PPSmFg @ZooKeys Journal

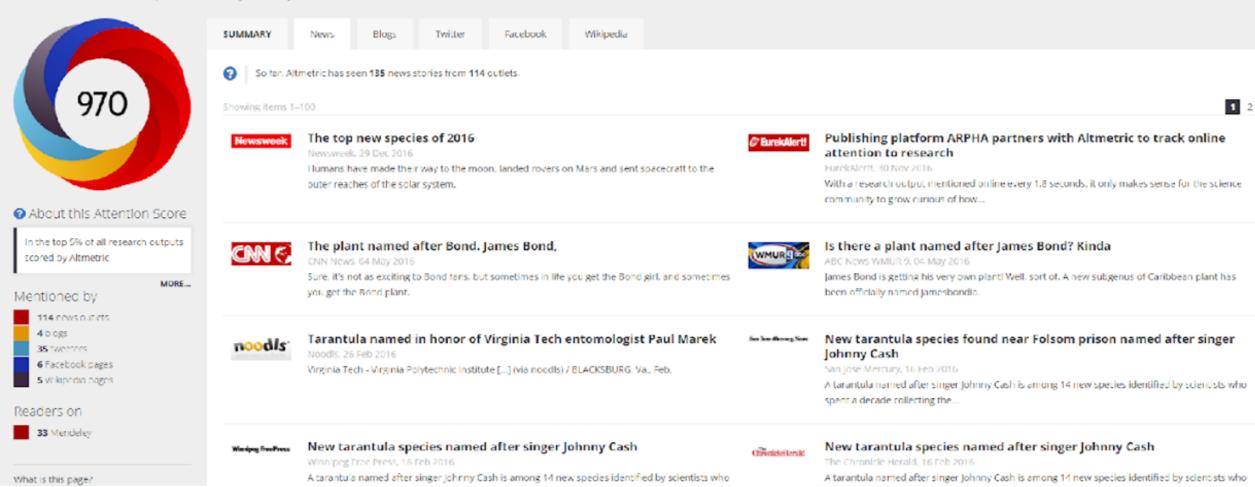
Не пропускайте забележителните възможности за световен ПР!



Отразяване на статията във водещите световни медии

Taxonomic revision of the tarantula genus Aphonopelma Pocock, 1901 (Araneae, Mygalomorphae, Theraphosidae) within the United States

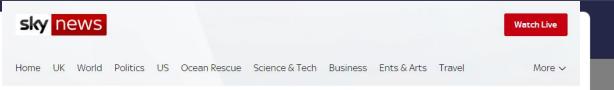
Overview of attention for article published in Zookeys, February 2016



Видео интервю



Top Latest People Photos



Tarantula Species Named After Johnny Cash

The aphonopelma johnnycashi was discovered near Folsom Prison, which the music icon made famous with his song Folsom Prison Blues.

⑤ Friday 5 February 2016 01:17, UK



Работа в социалните мрежи









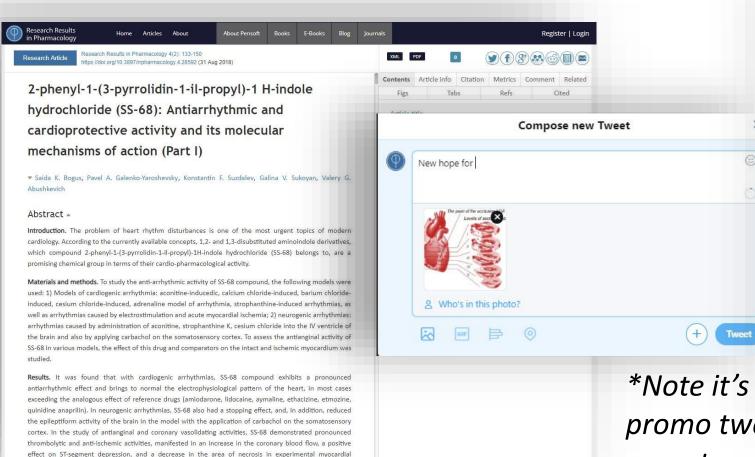
Вконтакте

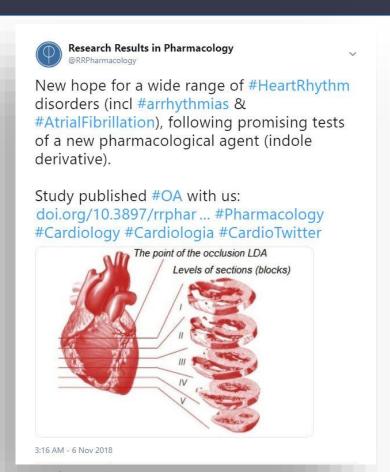


Постовете не трябва да са автоматични!

Once an article is published...

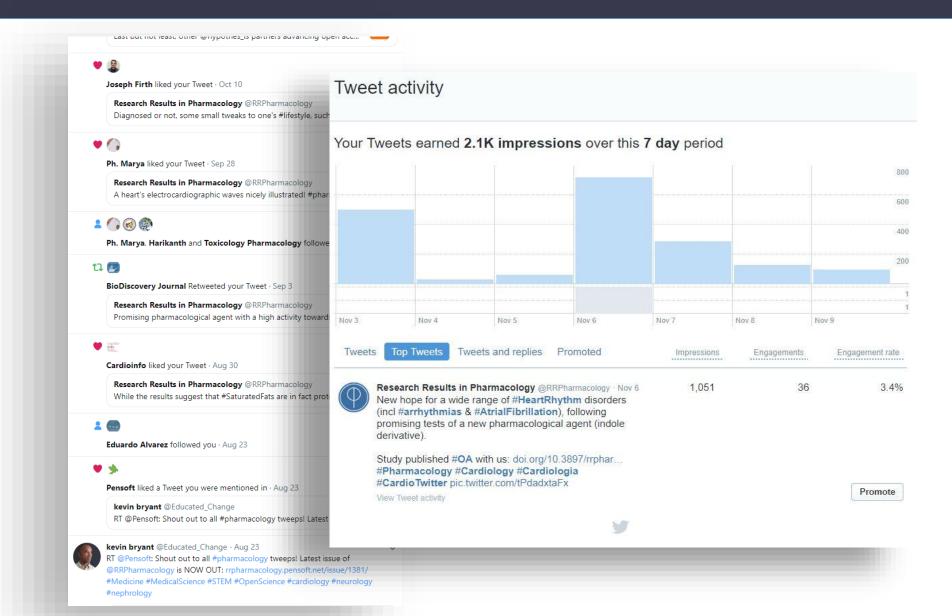
infarction



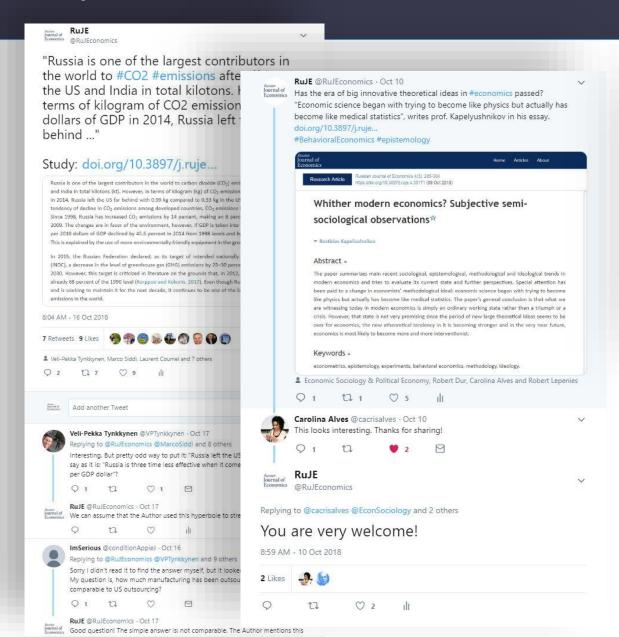


*Note it's always better to compose your promo tweets manually rather than relying on automatically generated content!

Развитие и ефект от постовете



Персонализация на постовете





*Don't forget: **Social networks** are all about being **social** and practicing your **networking** skills, i.e. exchanging thoughts and ideas! Your mission is to set up the stage for a discussion around the publications in your journal.

Промотиране на отделни елементи от статията

Автоматично разпространение на метаданните чрез индекси, агрегатори и архиви

































































Примери за разпространение на отделни елементи от статията

Australutica africana n. sp.

urn:lsid:zoobank.org:act:40BD6CA4-1A94-445F-9CDA-BE42EFF39DB6

Description Male: total length 5.00 mm; carapace 2.68 mm long, 1.88 mm wide, TI + PI: 1.92.

Colour: carapace yellow, darkened along margin and with two black longitudinal bands and a black spot behind the fovea (Figs 1, 7); fovea orange. Sternum pale yellow, slightly suffused with black along lateral margins. Chelicerae brownish yellow. Legs yellow except femora with broad dark distal rings on all pairs and smaller dark patches at the base of posterior pairs; tibiae with faint darker suffusion on sides. Abdomen pale; dorsum with faint darker pattern delimiting pale chevrons on posterior part. Spinnerets pale yellow.

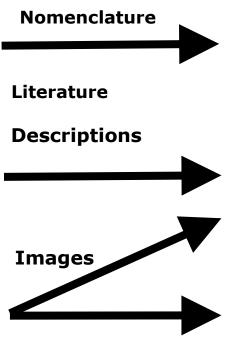


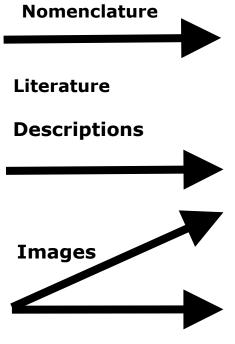


Type material Holotype: male: South Africa, Limpopo Province, Soutpansberg, Lajuma, 23°02'29"S 029°26'45"E, 17.XI.2004, pitfalls in woodland, M. Mafadza (NCA

Paratypes: 4 d: together with holotype (1 d in MRAC 223765).

Other material examined None.





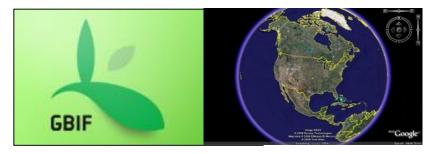






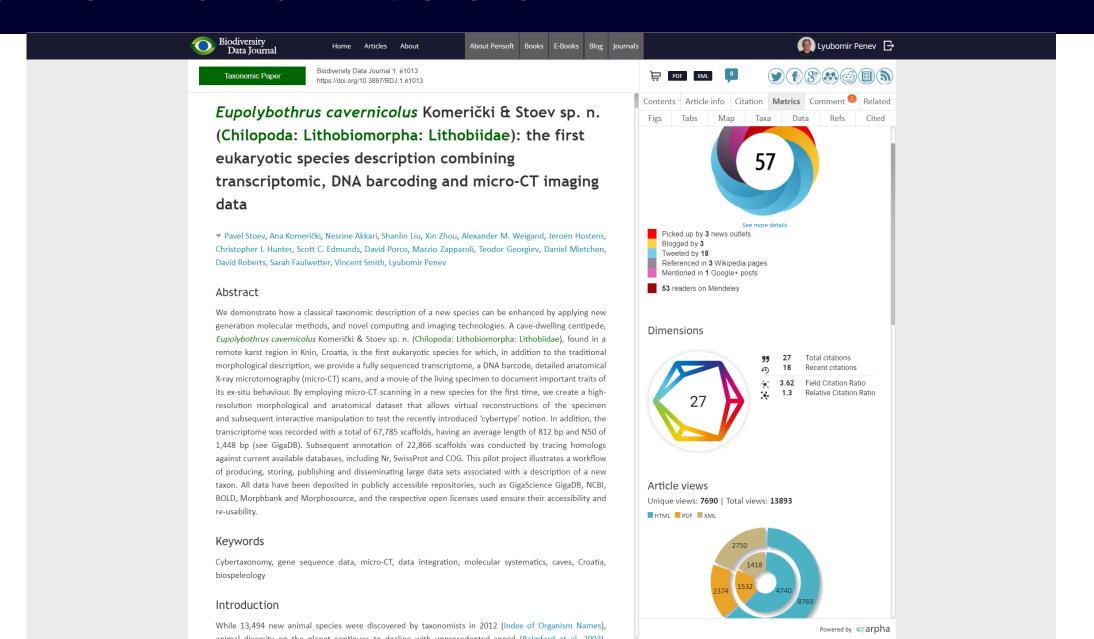




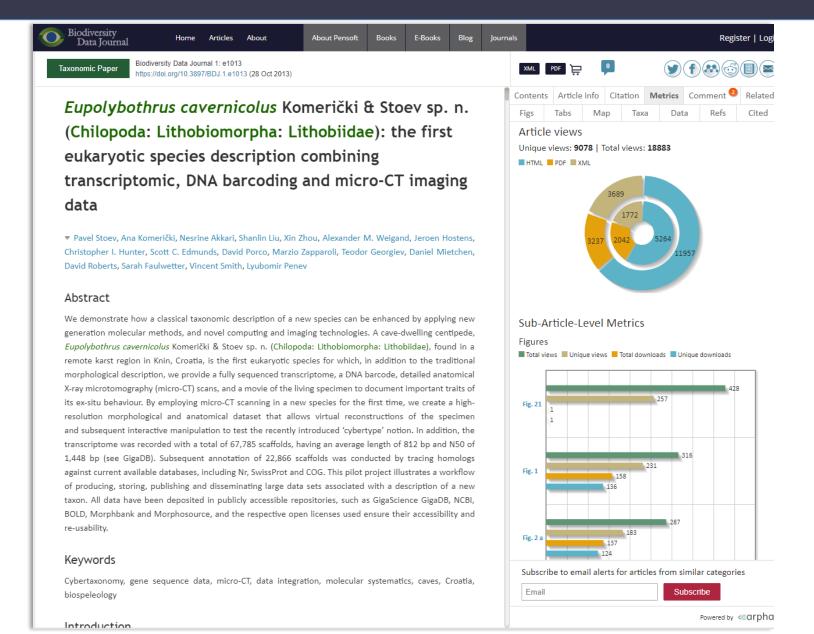


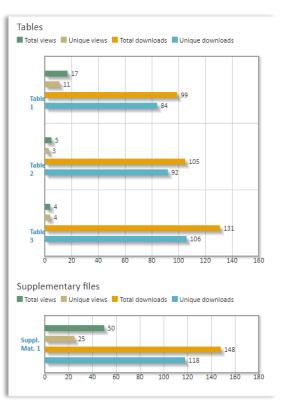
Индикатори на резултатите

Статистика на ниво статия

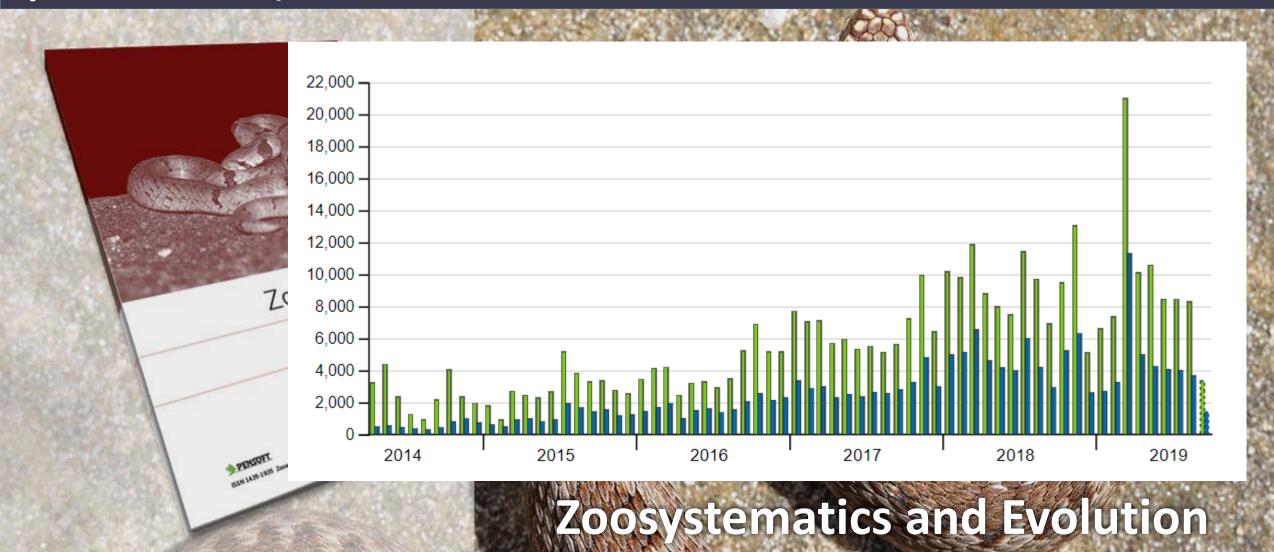


Статистика на ниво елементи от статията

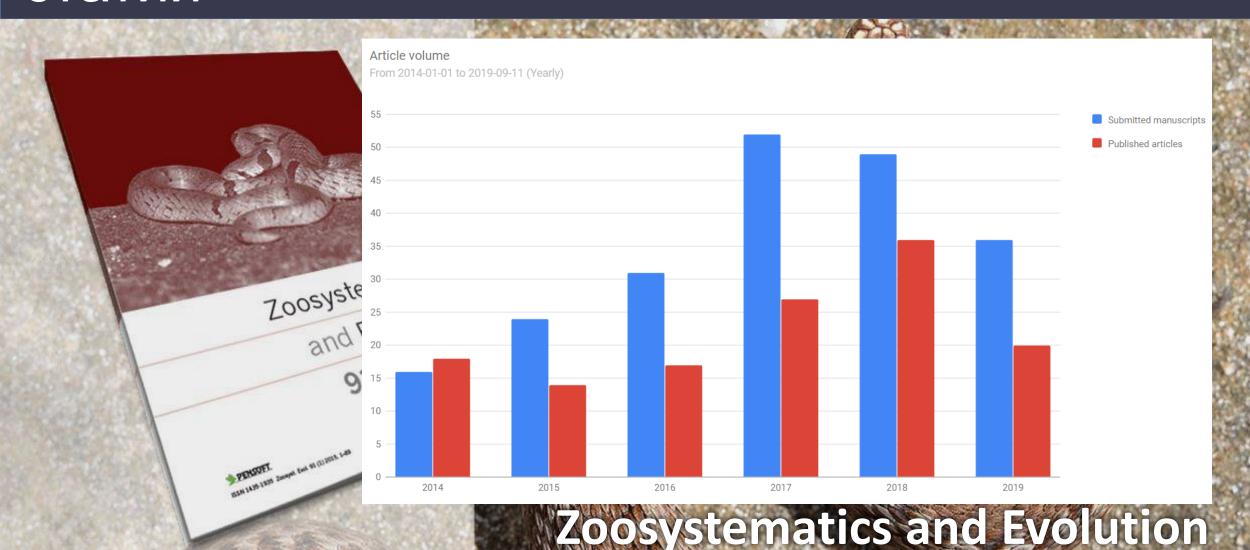




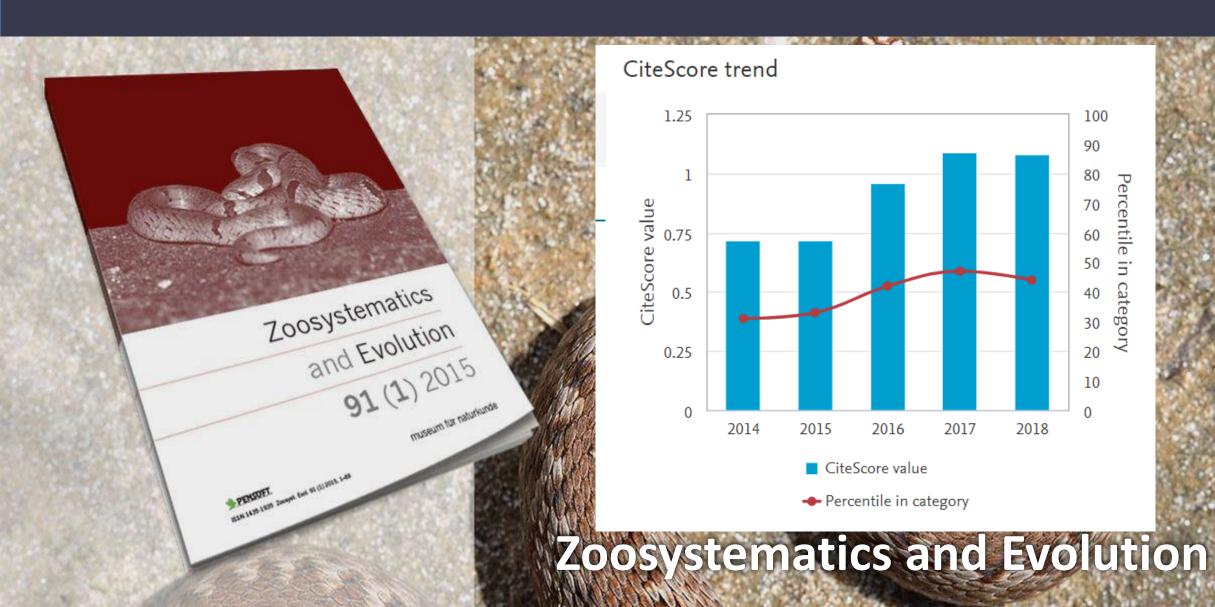
Посещения на сайта на списанието (общо + уникални)



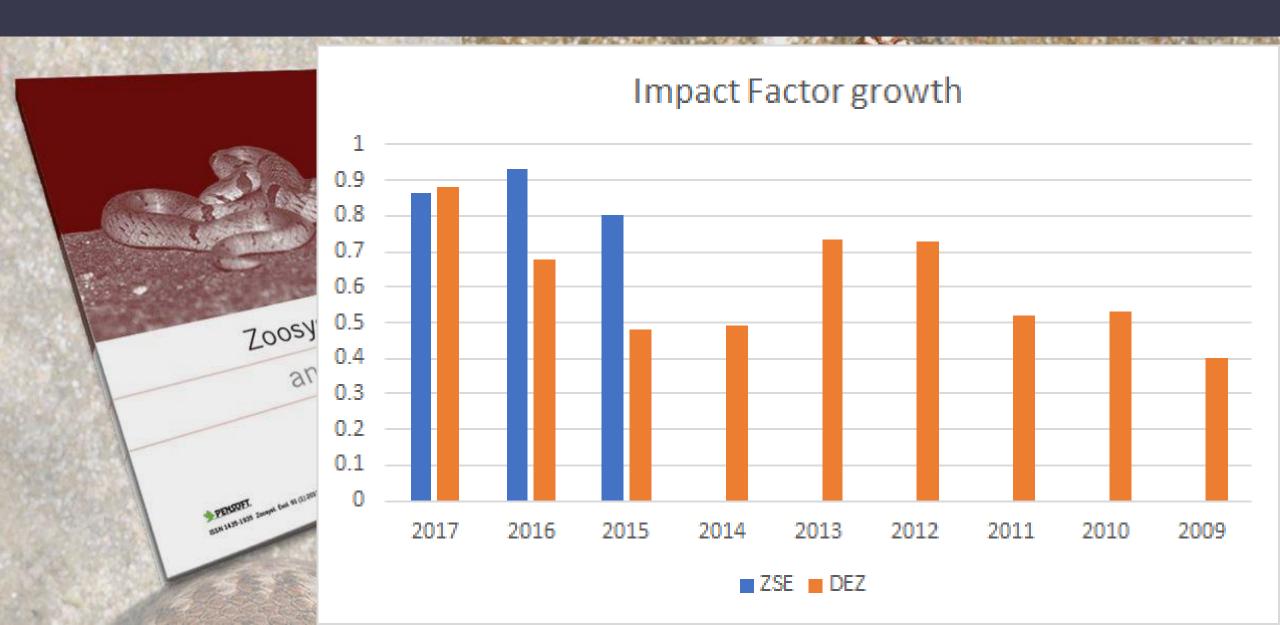
Динамика на постъпилите и публикувани статии



Scopus CiteScore



Импакт фактор



И така, кое е най-важното?

- >>> Отново и отново качественото съдържание на списанието!
- Маркетингова стратегия и изработването на конкретен промоционален план
- >>> Познания и опит (ARPHA) и наличие на човек и желание в редакцията за активно сътрудничество в това направление



Благодаря за вниманието!

arphahub.com



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